

SUSTAINABLE FOREST MANAGEMENT

Leading the way.

SERVICES GUIDE

The ultimate guide for
NSW North Coast landowners.



INTRODUCING SUSTAINABLE FOREST MANAGEMENT

Sustainability is at the heart of everything we do. You can rest assured when you choose to work with Sustainable Forest Management, you have made the best decision for the long-term future of your forest.

We believe there is a better way to manage Australia's private native forest. With several decades of experience in private forest management, our team helps over 50 private landowners every year to successfully manage their forests for the best long-term outcome.

OUR VALUES



We are a Best Practice Business

There are no shortcuts with us. We do things the right way for our customers and their forests.



Innovative Sustainability

We are the change-makers in the timber industry. Our innovative approach to timber harvesting is industry-leading.



Focus on the Future

With our industry-leading approach to supporting landowners in managing their forests, we are all about healthy forests and community.

Hello Landowner,

Thank you for considering the sustainable management of your forest.

Did you know that 40% percent of all native forest in NSW is privately owned? Or that timber sourced from privately owned forests on the NSW North Coast was valued at \$349 million last year?

Whilst our forests do not need to be harvested to be sustainable, we do need the resources to build communities and we need to maintain the roads within those forests to prevent wildfires. We also need to ensure our forests remain healthy and a viable resource for future generations to come.

As a landowner with a private native forest, that responsibility is yours. A responsibility I share as a third-generation timberman and owner of NSW's leading private native forestry management business.

We at SFM believe we can sustainably manage our forests, whilst still providing ample protection for the habitat and our waterways. Timber is the ultimate renewable resource, one that can provide for mankind with minimal impact on the environment.

My primary goal is to lead the way with best practices of today. To consider the condition of each forest before us and undertake the most suitable practices necessary to ensure that forest has a future. All whilst enabling you, the landowner, to diversify your income and gain maximum returns for your timber contributions.

We hope to partner with you in creating sustainable private native forests across the NSW North Coast.

— *Siman*



Siman McPherson,
Managing Director



THE PROCESS



01.

Desktop Assessment

Our free no-obligation forest assessment begins with an evaluation of your forest's viability, utilising a wealth of data including harvest history, geographical mapping and local environment plan permissions.



02.

Forest Inspection & Appraisal

Our initial visit includes free personalised advice on the long-term sustainable management of your private native forest. Our inspections cover three core areas: accessibility, forest type and forest condition. Our valuations will advise how much your trees are worth, based on the top rates for your timber.



03.

Agreement & First Approval

Rates and payment terms are agreed upon and a Timber Harvest and Purchase Agreement is available to all landholders.

We assist with the relevant initial application and approval with Local Land Services of either a Private Native Forestry (PNF) Plan or uniform thinning certification (or mosaic thinning) based on your forest suitability for single tree selection logging or pasture expansion.



04.

Scheduling

Once approved, we agree on a forest management schedule taking into account market conditions, weather forecasting, contractor availability and any requirements you may have.



05.

Second Approval

For PNF Plan holders, we complete your Forest Management Plan (FMP) for approval with Local Land Services. The Forest Management Plan includes a map and details the forest condition, planned forestry operations and forest management activities.



06.

Harvest & Haul

We ensure our harvesting contractors use best silvicultural practices to minimise waste and ensure the long-term health of your forest. All of our harvest and haul contractors are long-term and who care also about the long-term health of your forest.



07.

Sales & Payment

We have long-standing relationships with over two dozen sawmills, multiple pole yards and firewood customers. We sell girders, poles, large and small high-quality sawlogs, salvage, round and split posts, and firewood to ensure minimal waste and maximum returns.

There is no cost to you for the operation. We pay you 100% of the royalty from your harvest and we offer a range of payment options. We offer up-front advances, weekly and monthly payment terms. You get to choose what best suits you.



08.

Reforestation

Our service doesn't stop at the harvest. We offer advice about the ongoing sustainable management of your forest to help your forest to achieve its full potential. This can include advice on forest regeneration and fire management.

WHAT'S INVOLVED FOR LANDOWNERS

Partnering with Sustainable Forest Management on the long-term active management of your forest couldn't be simpler. With several decades of experience, we have honed our process to ensure it is a simple and hassle-free way for you to maximise the returns of your forest with minimal impact.



Forest Assessment & Valuation

One of our team will visit your property to assess the access and your forest size, type, condition and value. We will identify the species mix and viability for harvest and we will be able to answer any questions you may have. Following inspection, we will make recommendations on the sustainable management of your forest, providing you with an estimated volume and value.

Private Native Forestry Plan

Commonly known as PNF Plans or Logging Approvals. Granted by Local Land Services, they are a key requirement for all private native forest operations in NSW. We can apply for your PNF Plan on your behalf and at no cost to you. We will ask you all the right questions to be sure your approval applies to the right areas, making it a simple and hassle-free process.



Sustainable Logging

We only harvest timber where it is sustainable to do so, with minimal impact on the natural habitat and waterways, whilst ensuring the protection of your forest for future growth. Our unique logging approach and solid, long-standing partnerships within the industry ensure you will receive the maximum returns for your timber. Harvesting operations usually take approximately 4 weeks per one hundred acres and require access for several large pieces of equipment.

ACTIVE NATIVE & PLANTATION FOREST MANAGEMENT

All native forests must be actively managed for environmental reasons, whether for timber production or not. Active forest management promotes resilience against wildfire, biodiversity and forest health.



Improve Bushfire Resilience

Following the devastating bushfires of 2019/20, the Rural Boundary Clearing Code 2021 was established to simplify and empower native vegetation management for rural landowners.



Pasture Expansion

By managing your land smartly and repurposing native forest into managed grazing woodland you can diversify your farming income whilst simultaneously ensuring the long-term health and value of your land.



Improve Forest Health & Biodiversity

Single Tree Selection, Thinning and Australian Group Selection are all methods of silviculture that promote regeneration and growth of shade-tolerant species, preferred species and mixed aged forest. Both are permitted within a PNF plan, which also ensures the protection of waterways and habitat, including koala feed trees.

UNPARALLELED ADVICE

We pride ourselves in providing our clients with guidance and expertise on sustainable forest management.



Your Guide To Australian Timber Values



How To Sell My Trees



Your Guide To Northern NSW Native Forest Trees



Scan the QR codes to access some of our most popular blog articles, with more than 20 articles to explore.

YOUR QUESTIONS ANSWERED

Q. What does sustainable forestry mean?

A. Sustainable forestry is the active management of forests for the long term, ensuring both current and future needs can be met. Sustainable logging is the balance between the way people use forests for timber while maintaining the unique environmental and social benefits of forests. It carefully addresses community values like biodiversity, clean air and water, wildlife habitat, and cultural heritage.

Q. What is the average timeline for sustainable forest management?

A. Sustainable forest management is a technique to manage your forest for the long-term. You can expect to harvest a forest every 15 to 30 years, depending on the forest type and condition. Forest assessments should be undertaken every 10 years to determine recommended forestry management practices.

Q. How much will it cost?

A. There is no financial outlay for the forest owner. The cost of forest management is covered by Sustainable Forest Management. Instead, you can expect a substantial financial return post-harvest.

Q. What will I earn?

A. Diversifying your income as an owner of a private native forest provides both short and long-term wins for you and your property.

Through our long-term relationships with dozens of sawmills, and multiple pole yards and firewood customers, we can secure the best rates for our landholders. Our approach to harvesting ensures minimal waste and maximum returns by using as much of the tree felled as possible. We offer flexible payment options and 5-day end-of-week or 20-day end-of-month payment terms. In 2022, NSW landowners made on average over \$2,000 per hectare that was selectively harvested.

Q. Why should I choose SFM to manage my forest?

A. Our holistic forest management services support the full forest management process from initial assessment through to reforestation. Our team do all the hard work of managing your forest for you. We put best silviculture practices first to ensure both you and your forest benefit in perpetuity.

WHAT OUR CLIENTS SAY



Siman was very helpful in helping me realise value from the timber stands on my forested bush block and would have no hesitation in recommending him. Very helpful and professional. Top bloke to deal with.

Edward



The SFM team was incredibly helpful in ensuring we understood all that was involved in the process. From the required documentation, that they were very helpful in enabling completion to co-ordinating the harvest operations, and ensuring the likely financial returns were understood. A great team, and highly recommended.

Michael



Siman did an initial evaluation of my father's forestry property and explained the range of options that we had for managing our forest. He was knowledgeable and professional and his follow-up service was top-notch.

Tim





SFM

Leading the way.

Request your **FREE Forest Assessment** today

🖱️ sustainableforestmanagement.com.au

✉️ info@sustainableforestmanagement.com.au

☎️ 1300 FOREST

Servicing Private Native Forests and Plantations on NSW North Coast